

# TikTok for Business and Marketing

Using TikTok as a Digital Marketing Strategy

**One Day Training Course** 

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#### **Course Outline**

Since its launch in 2016, TikTok has grown in popularity as a daily provider of content for social media users. With its trending and viral opportunities to present short form video content, it has become an extremely engaging social media platform.

With almost 1.5 billion active users per month, there is an immense opportunity for businesses to leverage on TikTok as a powerful digital marketing platform to reach target audience and customer groups. Similar to other social media platforms, TikTok offers business specific marketing opportunities and features that can be utilised for conversions and brand awareness.

Our short one day training course focuses on how businesses can use TikTok as a marketing tool to engage with an audience and present a personality of your brand that can't be as effectively communicated on other social media channels. Our trainer focuses on how TikTok can be used with correct objectives and campaign strategies as well as present the advantages the platform offers in a practical hands-on manner.

The training course lasts one full day starting at 9.30am until 5.00pm, and is inclusive of course materials, certificate, lunch, refreshments and snacks, along with complimentary four week post course support and assistance. A wifi enabled laptop (not iPad or tablet) is required for this course along with a basic understanding of ICT and the internet.

#### **Course Benefits**

Following this course, you will be able to:

- Setup an effective presence on TikTok tailored to your business
- Understand how to strategically deploy TikTok content
- Understand the techniques and methods to start growing a network of followers
- Understand the numerous business specific features made available on TikTok
- Create, develop and deploy content effectively
- Understand TikTok advertising options and benefits
- Track and optimise TikTok advertising campaigns
- Understand engagement and growth on TikTok

#### **Who Should Attend**

- Web Designers and Developers
- Sales and Marketing Staff
- Marketing Executives
- Junior Digital Marketers
- Marketing Graduates
- Business Development Managers
- PR Professionals
- Advertisers
- Event Organisers and Managers
- Promotions and Customer Service Managers
- Online Marketers
- Digital Strateghhhvptists
- Business Owners

#### **Clients We've Worked With**





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#### **Course Programme**

- How are individuals using TikTok
- What does TikTok have to offer for businesses?
- What are the features and functions of TikTok?
- What's in the Home feed?
- Your profile and setting up
- How to use TikTok
- Creating your first content
- Editing and improving your video
- Advantages and challenges of TikTok
- Making your content share-worthy
- Comment and chat functions
- Creative tips for content creation
- TikTok Hashtag strategies and usage
- Positioning your brand effectively
- Developing your brands personality
- Developing authenticity
- How to bring in content from an external sources
- What does a 'Follow' really mean?
- Using 3rd party apps and what's possible?
- Top tips on what to do and what to avoid
- What can be measured and monitored?
- Measurement tools
- Measuring success beyond TikTok and followers

### **Course Trainers**

#### Abdul Awwal Mahmood



Abdul Awwal, born and raised in the city of Birmingham, United Kingdom, graduated from the initial batch of seven students who formed part of the innovative Multimedia degree program in the first ever such course offered by any educational establishment in the UK. Teesside University, based in the north of England in the city of Middlesbrough, was known as an innovative and genre-creating institute, parts in the fields of computing and technology.

producing experts in the fields of computing and technology.

Working closely with a variety of companies and organisations, covering such diverse areas as travel, retail, telecommunications, charities and media, Abdul Awwal has built up an impressive knowledge base, placing him in a position where he can effectively expound the benefits and usage of the vast tools available to small and medium businesses, when it comes to utilising online and digital solutions.

#### **Related Courses**

Beneficial courses similar to the above include:

- Social Media for Business
- Advanced Social Media Techniques
- Mobile App Development for Business
- Persuasive Website Design
- Advanced Facebook Techniques
- Running Google Adwords Campaigns





## TIKTOK FOR BUSINESS MARKETINGUsing TikTok as a Digital Marketing StrategyCOURSE FEES:RM1,250 per delegate



Charles Mann is an approved training provider and registered with Pembangunan Sumber Manusia Berhad (PSMB). All our courses are claimable through the HRDF scheme. Please contact us for details.

DATE:	
COMPANY / ORGANISATION:	
FULL ADDRESS:	
AUTHORISED BY / JOB TITLE:	
CONTACT NUMBER:	
EMAIL ADDRESS:	
WEBSITE:	

SELECT DATE:	Monday 3rd Jan 2022	Monday 9th May 2022	Monday 5th Sep 2022
	Monday 7th Feb 2022	Monday 20th Jun 2022	Monday 3rd Oct 2022
	Monday 7th Mar 2022	Monday 4th Jul 2022	Monday 7th Nov 2022
	Monday 4th Apr 2022	Monday 1st Aug 2022	Monday 5th Dec 2022

	FULL NAME	JOB TITLE	EMAIL
ATTENDEE 1:			
ATTENDEE 2:			
ATTENDEE 3:			

If registering 3 or more attendees, please contact us for bulk discounts or to arrange in-house training. Course dates can be found on our website along with venues. Dates and/or venues can change due to unforeseen circumstances. For Early Bird rates, full payment must be made one week prior to course date.

Please print and email this form to: info@charlesmann.com.my or call us on 010 425 0886 Alternatively, please post to: 10 Jalan USJ 3/1e, UEP Subang Jaya, Selangor 47600

Payment can be made direct into our CIMB account: CIMB Bank, Account No. 8002037568 Charles Mann Training and Consultancy Sdn Bhd